

# **Business Banking**

We believe that money should serve people, not the other way around. So we're building a better future with our customers by building a better banking system: Beneficial Banking. The future we're creating together will strengthen our local communities, improve quality of life for each of us, and be reflected in widespread gains in social equity and environmental renewal.

#### Our Bank

Beneficial State Bank opened in 2007 under a unique foundation ownership model and we have 17 branches throughout California, Oregon and Washington. We offer checking, savings, loans, online and mobile banking—we exist to serve your prosperity and goals, not to profit from them.

## **Our Ownership Structure**

With a truly unique ownership structure, any profits distributed flow into the Beneficial State Foundation, a public charity mandated by our bylaws to invest in low-income communities and the natural environment. We are proud to be a certified B Corporation, which means we prioritize people, the planet and profit equally.

You help us create transformative change.

17,155

\$805

in deposits

deposit accounts

## **Deposits in Action**

We mandate that 75% or more of our loan capital goes to organizations that are delivering meaningful social justice and environmental outcomes.



78% Mission Loans

22% Conventional (mission screened)

**Business & Nonprofit Loans** 

1024 781

\$749 million

loans

borrowers

total outstanding commitments

(as of August 30, 2018)



## PositiveChange Checking & Savings

	Small Business Checking	Business Checking	Interest Business Checking	Analyzed Business Checking
Overview	This account includes all the essentials for low volume organizations.	This account is ideal for established organizations with low to medium volume.	An interest bearing account for Certified B Corps, CDFIs and Nonprofits.	This account is ideal for high activity, enhanced services to accommodate your growing organizations.
Amount to Open	\$100	\$100	\$100	\$100
Monthly Service Charge	\$0/month	\$15/month	\$17/month	\$17/month
	Please note:  • 150 transactions free; then \$.25/each  • eStatements required	Waived if: • \$3,000/monthly avg balance, or • Combined balance of \$10,000 with direct relationship/owner Please note: • 250 transactions free; then \$.25/each	Waived if:  • \$5,000/monthly avg balance, or  • Combined balance of \$15,000 with direct relationship/owner, or  • Certified B Corp/CDFI/ Nonprofit	See Schedule of Fees and Services
		Reduced by: • \$2/month w/ eStatements	Reduced by: • \$2/month w/ eStatements	
Features Available**	<ul> <li>Business Debit Card*</li> <li>Business Online Banking</li> <li>Positive Pay</li> <li>Mobile Banking</li> <li>Bill Pay</li> <li>Merchant Card Services</li> </ul>	<ul> <li>Business Debit Card*</li> <li>eStatements</li> <li>Business Online Banking</li> <li>Positive Pay</li> <li>Mobile Banking</li> <li>Bill Pay</li> </ul>	Business Debit Card*     eStatements     Business Online Banking     Positive Pay     Mobile Banking     Bill Pay	<ul> <li>Business Debit Card*</li> <li>eStatements</li> <li>Business Online Banking</li> <li>Positive Pay</li> <li>Mobile Banking</li> <li>Bill Pay</li> </ul>

• Remote Deposit Capture :

• Wholesale Lockbox

#### ATM Availability- access your money worldwide

You will have ATM access at many of our locations. Additionally, you will have access to all ATMs in the Star Network and the MoneyPass ATM network. These networks offer thousands of surcharge-free ATMs throughout the United States.

Wholesale Lockbox





Remote Deposit Capture

• Wholesale Lockbox

Merchant Card Services

• Remote Deposit Capture

• Wholesale Lockbox

<sup>\*\$2.50</sup> transaction fee for withdrawals at foreign ATMs (other banks may charge a fee). Any ATM not in the Beneficial State Bank ATM network is a non-network ATM. Our network includes our branch locations and thousands of ATMs coast to coast in the United States and worldwide through the Star (www.star.com) and MoneyPass networks (www.moneypass.com).

<sup>\*\*</sup>Additional fees may apply, please see Schedule of Fees and Charges.

IOLTA / State Bar Account	Business Savings	Business Money Market	Certificate of Deposit (CD)	CDARS and ICS (see info below)
The Interest on Lawyers Trust Account available in California, Oregon, and Washington.	An account with all the essentials designed to put you in control of your organization's savings.	An interest-bearing account that earns you a higher interest rate than a savings account, with limited check-writing ability.	This account is ideal for organizations that prefer the benefit of fixed returns.	An excellent solution for clients with over \$250,000 in deposits and need all deposits FDIC insured.
\$0	\$100	\$100	\$250	Contact a Client and Treasury Management team member
\$0/month	\$5/month	\$15/month	N/A	_
_	Waived if: • \$200/monthly avg balance, or • Certified B Corp/CDFI/ Nonprofit	Waived if: • \$5,000/monthly avg balance, or • Certified B Corp/CDFI/ Nonprofit	Early withdrawal penalty may apply:  • Paid interest may be withdrawn without penalty or rolled over at maturity into the principal balance  • Assessment of penalties can reduce principal and earnings.	-
_	Reduced by: • \$2/month w/ eStatements	Reduced by: • \$2/month w/ eStatements	_	_
Interest on these accounts is paid to a nonprofit that uses the funds to provide:  Access to justice in California, Oregon and Washington by obtaining and distributing funds to provide legal services to persons of lesser means Promotional support for diversity in the legal profession	<ul> <li>ATM Card</li> <li>eStatements</li> <li>Online banking</li> <li>Mobile banking</li> <li>Remote Deposit Capture</li> </ul>	<ul> <li>Checks</li> <li>eStatements</li> <li>Online banking</li> <li>Mobile banking</li> <li>Remote Deposit Capture</li> <li>Positive Pay</li> </ul>	<ul> <li>Terms of 3 to 60 months</li> <li>Compounded daily</li> <li>Interest paid monthly, quarterly or added back into the account.</li> </ul>	_

**CDARS® and ICS®** CDARS® and ICS®, or the Insured Cash Sweep® service, are smart, secure, and convenient ways for large depositors of all types to access multi-million-dollar FDIC protection on large deposits, earn a return, and enjoy flexibility.

Through just one bank relationship with us, you can access coverage from many community banks. And you receive just one regular statement for each service utilized.

#### How does ICS® work?

With ICS, your funds are placed into demand deposit or money market deposit accounts.

#### How does CDARS® work?

With CDARS, funds are placed in CDs ranging from 13 weeks to 5 years.

Contact your local Client & Treasury Manager for more information and current rates.

## Schedule of Fees & Charges

#### **Account Miscellaneous Fees**

Armored Car

Bill Pay

\$10 / month

Canadian Check Collection

\$6 / check

Cashier's Check

\$8 each

Check / Statement Photocopy

\$3 each

Courier

Contract cost + 15%

 Deposit Error Correction
 \$3 / item

 Deposit Verification
 \$15 each

 Dormant Account Fee
 \$5 / month

Foreign Item Collection Cost + 10%

Legal Process \$100 / legal process

Money Order \$5 / each
New Account Closure
(within 90 days) \$25

Research Fee \$35 / hour (one hr minimum)

**Special Hold Statement** \$5 / statement / month

Special/Duplicate Statement \$5 / statement

Stop Payment \$25

Telephone Transfers \$3 / transfer

## **Analyzed Business Checking**

Deposit Tickets / Credits \$0.50 / \$.15 \$0.12 on us / **Deposited Item** \$0.14 transit \$0.15 / item Debit / Checks Posted \$0.10 Cash Deposited, per \$100 Cash Purchased, per \$100 \$0.10 Night Depository, Annual Service Fee \$25.00 Night Depository, Bags **Actual Cost** \$10.00 Night Depository, Lost Key Fee Deposit Courier Services, per \$12.00 scheduled pick up Deposit Courier Services, \$16.00 per on call pick up

## **ACH Fees**

Online Module \$25 / month

ACH File Transmission \$5 each

ACH Item Transmission \$.10 each

ACH Returns / NOC \$3 each

## **ATM Fees**

Replacement Card - Rush

Foreign ATM Card Activity Charge \$2.50 / withdrawal

Replacement Card \$5 / card

\$35

### **Cash Vault Services**

Correction \$5 / adjustment
Rolled Coin Deposit & Purchase \$0.10 / roll
Standard Change Order \$6 / order

Currency Provided/Deposited \$.12 per \$100 deposited / provided

## **Line of Credit Sweep**

Setup Fee \$25

Line of Credit Sweep \$50/month

## Overdraft / NSF / Returned Item

Overdraft / NSF Charge \$25 / item, \$150 / day max

\$25 / item

Deposit Item Returned Fee \$10 each

## **Remote Deposit Fees**

Online Module \$60 / month

Additional Scanner \$20 / month / each

 RDC Per Deposit
 \$.50

 RDC Per Item
 \$.12 on-us / \$.14 transit

## **Wire Fees**

Unavailable Funds

Online Module \$25 / month

Cancellation \$25 / wire

Investigation \$15 / wire

Duplicate Wire Notification \$5 each

Incoming Domestic Wire \$15 / wire

Outgoing Over the Counter Domestic Wire \$25 / wire

Incoming International Wire \$20 / wire

## **Zero Balance Accounting**

Outgoing Over the Counter International Wire

Setup Fee \$25

ZBA Sweep (per account) \$25 / month

#### **Complimentary Services**

**Notary Services** 

Signature Guarantee Services

(where available)

Available to Beneficial State Bank customers only.

\$45 / wire